# Company Fact Sheet

#### Making work meaningful

Lattice is the People Success Platform that brings together all of the tools, workflows, and insights to help organizations develop engaged, high-performing employees and winning cultures. By combining continuous performance management, OKR and goal management, employee engagement surveys, compensation management, and career development tools into one connected solution, Lattice can deliver powerful people analytics used by HR and People teams to drive impactful business outcomes.

### Our platform













COMPANY FACTS

Founded:

Global Team:

2015

650+

Headquarters:

#### San Francisco, CA USA

Offices:

New York, NY London, UK

Work policy:

# Remote-first hybrid work

\* Numbers as of Q1 2022

# Leadership team



Jack Altman
Chief Executive Officer



**Dini Mehta**Chief Revenue Officer



**Gillian Heltai**Chief Customer Officer



**David Cain**Chief Marketing Officer



Cara Brennan Allamano Chief People Officer



**Josh Brown**Chief Financial Officer

**Stephen Poletto**SVP of Engineering

Jennifer Liu SVP of Product

**Travis Kimmel** VP of Core HR

**Jared Erondu**VP of Design

Dave Carhart
VP of Lattice Advisory
Services

Josh Brown SVP of Finance

Robert Scott VP of Legal

**Lester Lee**VP of Partnerships

Stephanie Waldner VP of Customer Success

John Sherer VP of Sales

**Brian Strubbe**VP of Business Operations

Brett Wienke
VP of Sales

Amy Palmer VP of Revenue Marketing

Juliet Strong
VP of EMEA Marketing

# Leadership team

Sandra Smith

Miles Grimshaw

Vince Hankes

Jason Pressman

Jack Altman

Co-founder and Chief Executive Officer, Lattice

**Eric Koslow** 

Co-founder, Lattice

## Investors









FOUNDERS FUND

khosla ventures







Incredible individuals have also invested in Lattice including **Marc Benioff** (CEO of Salesforce), **Alexis Ohanian** (Co-founder and Executive Chairman of Reddit), **Elad Gil** (Startup Investor and Advisor), and **Kevin Mahaffey** (Founder and CTO of Lookout).



## Lattice mission

## Make work meaningful

We strive to make work meaningful for business leaders, people managers, and employees at all levels.



# Customer and market validation

#### Recent Lattice company, product, and team validation

- #1 in G2's Summer, Fall, and Winter Momentum Grids across four market categories:
   Performance Management, Employee Engagement, Career Management, and Objects & Key Results
- Included in G2's 2022 Top 100 Lists for Best Software Products and Fastest Growing Products, and in G2's Top 50 Lists for HR Products, and Mid-Market Products - based on more than 2.600 customer reviews
- Rated as Strong Performer in our first appearance in Fosway Group's "9-Grid for Talent & People Success" research in Europe
- 2021 Silver Stevie Award Winner for Sales & Customer Service
- Secured Series F funding of \$175M from a diverse group of investors, driving Lattice's valuation to \$3B from \$1B in less than 10 months
- Forrester Research TEI report showed the average Lattice user could expect an average ROI of 195% with a payback period of less than three months
- Okta's Businesses as Work 2022 report listed Lattice as the most popular people success platform and the fastest-growing HR tools vendor, with 72% growth over the past year and 260% since 2019.
- More than 4,250 customers worldwide in all industries, growing 48% year over year.
   Logos include Slack, Asana, Reddit, Monzo, Imperfect Foods, Birchbox, Solera Health,
   Guild Education, etc.
- 46,000+ HR professionals registered for Lattice's 2021 Resources for Humans (RfH) Virtual event on September 22, 2021
- More than 15,000 HR professional members of Lattice's Resources for Humans community on Slack



### Lattice culture

# As a fast-growing business, we want to make sure we practice what we preach

- Certified as a Great Place to Work with 99% of employees reporting Lattice as a GPTW, and 100% of employees saying:
  - Management is honest and ethical in its business practices.
  - Management is competent at running the business.
  - I'm proud to tell others I work here.
  - I would strongly endorse my company to friends and family as a great place to work.
  - People care about each other here.
- Glassdoor rating of 4.8 out of 5, with 99% recommending to a friend and approving
  of our CEO.
- We offer Lattice free to nonprofits fighting racial and social injustice. Accounts include State Voices, Coqual, SPRC Hamilton, Luminos Fund, Just City, Innocence Project, and MMSDC (Michigan Minority Supplier Development Council)

# Logo usage guide

#### Primary logo

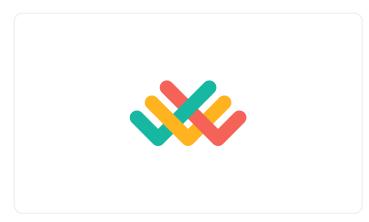
The Lattice logo is composed of the Nest and a logotype.

PRIMARY



Our primary logo should be used in most instances and does not stack.

**NEST** 



The Nest should only be used in instances where Lattice is clearly identified.

#### Clear space

The Lattice logo works best when it has enough room to breathe.

**PRIMARY** 



For our logo to show its full potential, leave at least one Nest worth of space around it.

**NEST** 



When using the Nest alone, it's best to have clear space of at least one Nest at 50% size.



#### Full color

We strive to use our full color logo as much as possible. The full color logos can only be used on White and Nocturne backgrounds.

**FULL COLOR ON WHITE** 



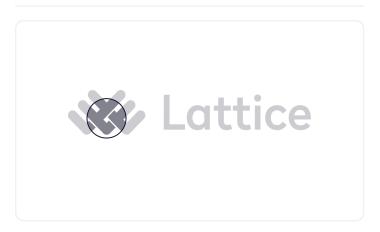
**FULL COLOR ON NOCTURNE** 



### Single color

The single color logo should only be used when contrast with the background is too low for the full color logo to be used, such as on background colors from our secondary palette or on photography.

SINGLE COLOR NOCTURNE



For the single color logo, the Nest is customized to use cutouts where there is overlap.

SINGLE COLOR WHITE





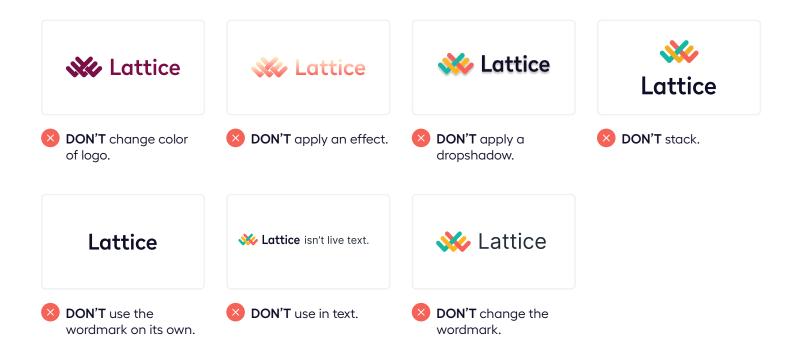




PRESS KIT

#### Misuse

Here are a few examples of what you should avoid when using the logo.



#### **Partnerships**

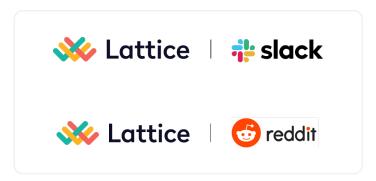
Follow these spacing rules when creating logo lockups for Lattice partnerships.

#### PARTNERSHIP LOGO BUILD



When creating logo lockups for Lattice partnerhips, use 100% width of the Nest as a buffer between logos, split in the middle with a vertical line.

#### PARTNERSHIP LOGO EXAMPLES



Both logos should feel of equal size. Partner logos should be aligned to the baseline of the Lattice logo wordmark.